November 18, 1993

TO: **ALL RJR VENDING CUSTOMERS**

This past year has been one of dramatic change for the tobacco industry. As a result of a new pricing structure, RJR has had to take a new approach to the way we market and merchandise our products through vending machines.

We are currently updating our vending contracts to reflect the new environment.

All current contracts will be discontinued as of December 31, 1993. Your RJR representative will be contacting you in the near future to discuss our new contract for 1994.

The total vending support that has characterized RJR's sales leadership will continue.

R. J. REYNOLDS TOBACCO COMPANY

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Source: https://www.industrydocuments.ucsf.edu/docs/grvn0000